

Top 5 Dairy

Rank	Company Name	HQs	Top Executive	2014-15 Sales	FY End	Product	Brands	No. of Plants
1	Dean Foods	Dallas, TX	Gregg Tanner, CEO	\$9.1B(a)	12/31/2014	Milk, cultured products, teas, juice	Alta Dena, Barbers, Broughton Foods, Country Fresh, Dean's, Gandy's, Garelick Farms, Purity, Meadow Gold, Reiter, McArthur, Meadow Brook, Mayfield Dairy, Oak Farms, TruMoo, T.G. Lee, Atlanta Dairies, Price's, Berkeley Farms, Brown Cow, Brown's Dairy, Creamland, Dairy Fresh, Garelick Farms, Tuscan, Lehigh Valley Dairy Farms, Model Dairy, Morning Glory, Swiss Dairy, Swiss Premium, Viva, DairyPure, ReadyLeaf	68
2	Kraft Heinz Co.	Northfield, IL	Alex Behring, chairman	\$6.4B(**)	12/31/2014	Cheese, cream cheese, sour cream, cottage cheese	Heinz, Kraft, Philadelphia, Velveeta, Breakstone's, Athenos, Knudsen, Cracker Barrel, Polly-O	18
3	Schreiber Foods, Inc.	Green Bay, WI	Mike Haddad, president, CEO	\$5B*	10/1/2015	Cheese, cream cheese, yogurt, sour cream	Schreiber, Cooper, Clearfield Deli, La Feria, American Heritage, Pauly, Raskas	26
4	Land O'Lakes Inc.	Arden Hills, MN	Chris Policinski, president, CEO	\$4.3B	12/31/2014	Cheese, butter/spreads, cheese sauces, dairy ingredients	Land O'Lakes, Alpine Lace, Kozy Shack	12
5	Saputo Inc.	Quebec, Canada	Kevin Yost, president, COO, dairy foods division	\$148.6M	9/30/2015	Milk, cheese, yogurt	Saputo, Armstrong Cheese, Alexis de Portneuf, DuVillage 1860, Cheese Heads, Stella, Barri, Kingsey, Nutrilait, Baxter, Milk 2Go, Dairyland, Treasure Cave, Frigo, Dragone, Lorraine Cheese, Lugano Cheese, Gardenia, Spezialitäten Kaserei De Lucia, Danscorella, La Paulina, Ricrem, Molfino, Taluhet, Senda, Hop&Go!, Rondeau, Vachon	26

* Projected figure. **Company-wide. (a)Excludes frozen foods.